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# Medicaid Enrollment Modernization

## The Key to Addressing Enrollment Lifecycle Management Costs and Complexity

### Introduction

As Medicaid enrollment and spending trends continue to rise, managed Medicaid health plans (MCOs) must continue to look for new ways to address rising costs. The first place to look for this improvement is at the earliest part of the value chain with enrollment operations.

Challenges to account for include member churn, customized enrollment file formats, non-standardized 834s sent by state Medicaid agencies as well as difficulties reconciling member capitation payments against enrolled periods. However, all of these challenges (and more) resolve themselves when you implement a modern, workflow-driven, enrollment system that enables actionable processing and enhanced visibility.

**Edifecs Enrollment Management for Medicaid** delivers fully integrated and automated member enrollment lifecycle processing, enabling streamlined corrections, financial reconciliation capabilities, actionable dashboards and insightful visibility. A key to solving MCO enrollment cost, complexity and revenue growth challenges resides at the beginning of the member enrollment lifecycle. Edifecs Enrollment Management for Medicaid provides a comprehensive solution to modernize, streamline and simply this crucial operational component.

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### Why Edifecs?

- Leverage the depth and strength of the industry's leading EDI platform
- Establish an Enrollment Hub to drive enrollment channel consolidation across multiple lines of business and enrollment partners
- Secure top line revenue growth by leveraging a modern enrollment management solution
- Turn enrollment data into actionable intelligence
- Reduce manual intervention and processing spend through our automation and reconciliation logic
- Market-tested and validated solution scalability

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# Key Features and Value

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## Feature

### Validate daily changes against current

Process daily change files, regardless of format, and validate against current member enrollment details to identify and resolve issues as soon as possible – including potential overlaps in member coverage

## Value

- Reduce administrative Costs
- Enhance a best in class partner experience

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### Full roster with discrepancy identification

Identify missing members and dis-enrolled members through comparison of roster details with Edifecs Member Repository, but without the risk of applying out of date information supplied by the Medicaid agency

- Drive program scalability
- Reduce total IT costs
- Reduce administrative costs

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### Financial reconciliation against enrollment

Prevent loss of premium and capitation reimbursement revenue through automated reconciliation of financial transactions against individual member enrollment period. Includes automated tracking and reporting of over, under and missing payments

- Eliminate revenue loss
- Reduce administrative costs

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### Integrated workflow

Workflow integration with the automated transaction processing enables real-time visibility into transaction fallout and includes ability to correct and reprocess immediately

- Reduce administrative costs
- Increase member satisfaction

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### Dashboards and reporting visibility

Graphical near real-time dashboards with drill-down capabilities provide insight into transaction activity as well as transaction balance and controls

- Reduce total IT costs
- Decrease administrative costs



Edifecs Inc. is a global healthcare software company committed to improving outcomes, reducing costs, and elevating value of healthcare for everyone. Edifecs delivers the industry's premier IT partnership platform to providers, insurers, pharmacy benefit management companies, and other trading partners. By mobilizing its leading solutions at the front end of the healthcare information pipeline, Edifecs provides a unified platform for partners to flexibly pilot and scale new initiatives using their existing enterprise system. Since 1996, hundreds of healthcare customers have relied on Edifecs partnership solutions to future-proof their leading initiatives in the midst of a dynamic healthcare landscape. Edifecs is based in Bellevue, WA, with operations internationally. Learn more about us at [edifecs.com](http://edifecs.com).