Edifecs Introduction
Pathways to Partnerships

Industry Drivers

<table>
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<tr>
<th>Healthcare Cost</th>
<th>Regulations/Mandates</th>
<th>Blurring Boundaries (between Payers and Providers)</th>
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5 Industry Initiatives: To Create Industry Alignment

- Shift Volume to Value
- Population Health Management
- Retail Orientation and Consumerism
- Risk Adjustment
- Administrative Simplification

1 Common Problem: Scaling Emerging Partnerships

| 2014 | 2% OF THE POPULATION managed by new partnership models |
| 2018 | 35% OF THE POPULATION managed by new partnership models |

3 Healthcare Information Technology Enablers

- Digital Health Interoperability
- Reform Automation
- Community Collaboration

About Edifecs
Mission
Empowering healthcare entities to scale partnerships in order to:
- Reduce cost
- Accelerate innovation
- Improve quality of care

Customers

- State Medicaid Programs
- Top Health Plans
- Provider Customers
- Blue Plans

Platform

- EIDFecs Community
- Compliance
- Process Automation
- Information Exchange + Integration
- Partnership Platform (Enabled by Saas)