

## DATA SHEET

### ICD-10 Training and Education Services for Healthcare Providers and Payers

Leverage the proven expertise of AHIMA ICD-10 Ambassadors to strengthen clinical documentation and coding workflow

Targeted training and education is vital for successful ICD-10 migration.

Applying best practices developed while analyzing and mapping 75MM ICD-9 claims to almost 8B potential ICD-10 coding scenarios, Edifecs is uniquely positioned to support providers and payers. Informed by its experiences with over 35 clients, Edifecs can strengthen documentation, streamline coding workflow, educate and train staff for efficient and effective ICD-10 migration.

Edifecs provides a phased approach to ICD-10 training and education. AHIMA ICD-10 Ambassadors and certified experts first assess a provider or payer's role-based training requirements, thus ensuring targeted and effective training delivery to those in need. Post-training assessment and evaluation indicate areas of further need. Post-education certification validates staff compliance with ICD-10 documentation and coding requirements.

#### WHY EDIFEC'S ICD-10 TRAINING AND EDUCATION SERVICES?

- Scalable solution is designed to meet changing needs of individual payer or hospital and the country's largest hospital network; more than 75MM claims—reflecting over 35 clients—have been analyzed
- Pre- and post-needs assessment reveal the organizational areas requiring targeted training and education
- Our diverse experience and deep breadth can assist medical policy remediation and benefits policy configuration where payer- or provider-specific training is required
- Patented ontology-based ICD-10 analytics and supporting software solutions identify the “why” behind analysis of financial and operational migration risks

#### Capabilities

Edifecs' phased approach entails initial assessment by AHIMA ICD-10 Ambassadors and certified experts. Role-based training is delivered to those with identified need. Post-training and assessment indicate areas of potential additional support. Post-education certification validates staff compliance with ICD-10 documentation and coding requirements.

#### EDIFEC'S PRE- AND POST-EDUCATION EFFORTS TARGET TRAINING ACROSS MYRIAD FRONTS:

- **Assessment** identifies target audience for various levels of ICD-10 training and education
- **Customized training** focuses upon best delivery method for targeted staff
- **Onsite or online modules** include Webex sessions, recordings and in-person presentations
- **AHIMA-approved CEUs and certification** available when ICD-10 training is completed; coding staff certified when ICD-10 training criteria are met
- **ICD-10-driven medical policy and benefits adjustments** result from broad experience working with payers to remediate and configure medical and benefits policies
- **Certified training team** includes ICD-10 coding and clinical specialists, specifically three AHIMA ICD-10 Ambassadors and five AHIMA-certified ICD-10 trainers

**Benefits**

Applies best practices developed while mapping 75MM ICD-9 claims to 8B potential ICD-10 coding scenarios. With expertise drawn from over 35 clients, Edifecs is uniquely positioned to support providers and payers. It can help them strengthen documentation, streamline coding workflow, educate and train staff for an efficient and effective ICD-10 migration.

BENEFITS
Reduce risks of post-transition revenue cycle disruptions by mitigating the greatest training and education risks upfront
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Contain ICD-10 compliance efforts to within budget
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Reduce operational burden of ICD-10 training and education on those most affected

SUPPORTING FEATURES
<ul style="list-style-type: none"> <li>▪ Leverage Edifecs best practices identified through advising providers and payers following the analysis of over 75MM claims to identify areas where need for training and education is most critical</li> <li>▪ Code maps focus education efforts on areas of greatest need while also serving to convert claims coded in ICD-10 to their ICD-9 equivalents, thus reducing costs and maximizing coding workflow</li> <li>▪ Edifecs analysis and reporting helps payers and providers see beyond October 2014 to the revenue impact of ICD-10 on payment reform and quality-based initiatives</li> </ul>
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<ul style="list-style-type: none"> <li>▪ Streamline training efforts through a team of experienced ICD-10 coding and clinical specialists, including three AHIMA ICD-10 Ambassadors and five AHIMA-certified ICD-10 trainers</li> <li>▪ Successfully translated ICD-9 codes can be used during training efforts to proactively and collaboratively test ICD-10 migration between providers and payers</li> <li>▪ AHIMA-approved CEUs available upon successful completion of ICD-10 training certification. Edifecs can provide scale, expertise, and experience to natively code claims in both ICD-9 and ICD-10 where providers require this assistance</li> </ul>
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<ul style="list-style-type: none"> <li>▪ Single point of access streamlines content delivery and certification process</li> <li>▪ Flexible online and in-person training and education solution allows for rapid customization</li> <li>▪ Scalable model reduces operational burden on whole organization</li> </ul>

**Table 1:** Benefits and Features of Edifecs ICD-10 Training and Education Services



An industry leader since 1996, Edifecs provides healthcare software solutions that improve operational performance by streamlining the exchange of information among health plans, hospitals, and other healthcare organizations, while enabling compliance with current mandates such as HIPAA, Operating Rules and ICD-10. Today, more than 250 healthcare customers use Edifecs technology to unify transactions from any information channel source and input mechanism, while automating manual business processes such as enrollment, claims and payments management. Edifecs is currently recognized as one of the 100 Fastest Growing Private Companies in the state of Washington, 100 Best Places to Work in the state of Washington, an Inc. 5000 fastest-growing private company and one of the 500 Fastest Growing Companies in North America by Deloitte. Edifecs is headquartered in Bellevue, WA. For more information, please visit <http://www.edifecs.com>