

Corporate Factsheet

At a Glance

Founded	1996
Headquarters	Bellevue, WA
Global Offices	Chandigarh, India Chisinau, Moldova Sevastopol, Ukraine
Total Customers	575+
Total Healthcare Customers	250+
Compound Growth Rate	51% (2007-2010)
Cumulative Growth Rate	249% (2007-2010)
Funding	Employee-owned No debt
Worldwide Associates	350+

Company Overview

About Edifecs

For 15 years, Edifecs has been at the forefront of modernizing healthcare delivery across the nation. Edifecs delivers software solutions that streamline the exchange and processing of healthcare information in real time among payers, providers and employers to help drive down administrative costs and achieve regulatory compliance.

At a time when healthcare reform is on the national agenda, and U.S. healthcare expenditures have reached an all-time high, Edifecs leverages its expertise in business and process automation on behalf of its customers to solve complex data management challenges and automate manual administrative tasks, without incurring the risk, time and cost of replacing existing IT infrastructure.

History & Mission

As a software and industrial engineering expert who spent the first part of his career solving complex supply chain and enterprise integration problems across multiple industries, Edifecs CEO Sunny Singh recognized early how inefficient paper-based processes were driving up healthcare costs with no corresponding improvement in the quality of care.

Singh founded Edifecs with a single mission: to propel the healthcare industry into a 21st century system of high-value care by solving the information exchange conundrum and modernizing transaction processing systems used to support key administrative functions.

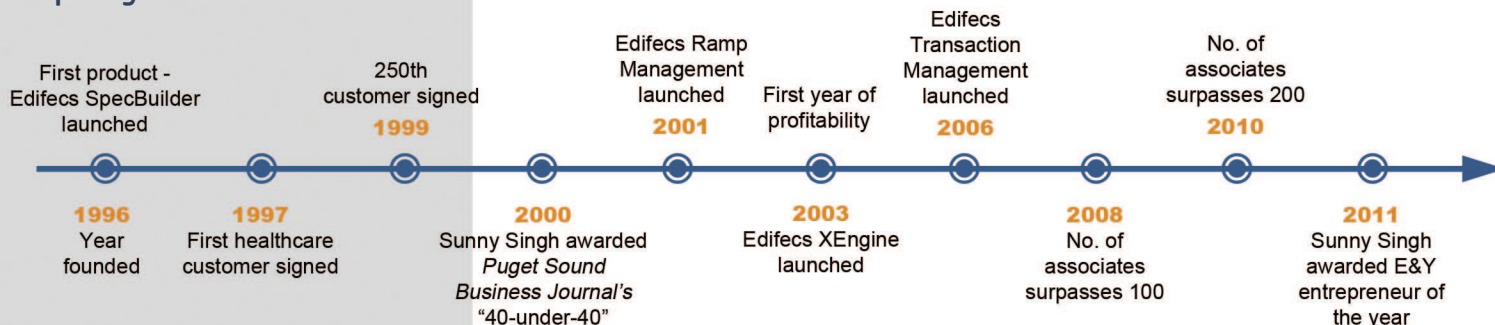
Customers

Among the hundreds of organizations worldwide that rely on Edifecs, more than 250 are U.S.-based healthcare organizations. These include the majority of Blue Plans, most of the State Medicaid agencies, and some of the largest commercial health plans in the country, covering more than one-third of the U.S. population.



- 46 of 64 BlueCross BlueShield plans, covering 39 states, DC and Puerto Rico
- 31 out of 56 Medicaid programs
- 47 commercial health plans, managing about 82 million members across the US
- 71 provider organizations across 23 states

Company Milestones



For more information:

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## Awards and Recognition



2009, 2010 and 2011



2009, 2010 and 2011



2008, 2009, 2010 and 2011



WEDI Leadership in Technology  
2010



2010 and 2011



2011



2011

## Executive Team

<b>Sunny Singh</b>	<b>President &amp; Chief Executive Officer</b>
<b>Sajal Mukherjee</b>	<b>SVP Products &amp; Marketing, Engineering and Client Services</b>
<b>Shahab Alam</b>	<b>Sr. Vice President, People Development</b>
<b>Tejus Sheth</b>	<b>Sr. Vice President, Global Sales and Business Development</b>
<b>Rakesh Garg</b>	<b>Vice President, Finance</b>
<b>Jamie Gier</b>	<b>Vice President, Corporate Marketing</b>
<b>Venkat Kavarthapu</b>	<b>Vice President, Client Services</b>
<b>Sanjay Puri</b>	<b>Vice President, Product Marketing</b>
<b>Vik Sachdev</b>	<b>Vice President, Product Management</b>

## Edifecs Products and Solutions

Edifecs has developed a complete solution suite—the Edifecs Unified Channel™—to consolidate multiple information channels and help eliminate significant redundancy, error, rework and costs from healthcare administrative processes.

### Regulatory Solutions

Regulatory Solutions help healthcare organizations achieve and maintain compliance with regulations and standards for healthcare information exchanges such as HIPAA 5010 and ICD-10.

- **Edifecs5010™ Solution** – enables healthcare organizations to rapidly achieve compliance with the HIPAA 5010 mandate without replacing or remediating core processing systems.
- **Edifecs ICD-10 Solution** – gives healthcare organizations the ability to perform ICD-9 to ICD-10 translation while core processing systems are being remediated or replaced.

### Healthcare Solutions

Healthcare Solutions help organizations address some of the most urgent technical and business problems with solutions that improve testing, compliance, visibility and reporting, and operational business processes.

- **Edifecs Unified Testing™** – a centralized, comprehensive solution to test information transactions and business rules according to specific scenarios in a pre-production environment.
- **Edifecs Unified Compliance™** – improves information transaction workflow and ensures ongoing compliance of information exchanges.
- **Edifecs Unified Visibility™** – provides real-time analysis and insight into transaction activity across all front-end information processing channels
- **Edifecs Unified Operations™** – improves the efficiency of business operations such as enrollment, claims and payments management